



NEWELL RECYCLING OF ATLANTA, INC.
"Conserving Natural Resources Since 1935"

September 15, 2004

Mr. Mark Cohen
Pull-A-Part, LLC
4473 Tilly Mill Rd.
Atlanta, GA 30360

Dear Mark:

As you know, during the month of June, 2004, Newell Recycling conducted a test to determine the average amount of shredder fluff (non-metallic waste) generated by cars processed and shipped by Pull-A-Part. Based on our tests of your scrap vehicles, we found that for each 2,000 pounds of scrap vehicles processed by Pull-A-Part, 440 pounds of non-metallic waste (or 22%) was generated. This compares to the average amount of 560 pounds of waste generated per 2,000 pounds (or 28%) based on all cars received by Newell. Therefore, for each 2,000 pounds of scrap vehicles we receive from Pull-A-Part, there is an average of 120 fewer pounds of waste generated and requiring landfill disposal.

We continue to value Pull-A-Part as a customer of Newell Recycling, and are proud of your documented waste reduction efforts. Keep up the good work!

Sincerely,

Frank Goulding
Vice President, Director of Marketing
Newell Recycling of Atlanta, Inc.

