

# News Release



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## **PULL-A-PART ACQUIRES TEXAS AND ARIZONA USED AUTO PARTS BUSINESSES** ***Deploying Unique System to Help Customers Find Parts Fast***

**Atlanta, Georgia – August 26, 2013** – Atlanta-based Pull-A-Part, ([www.pullapart.com](http://www.pullapart.com)) the award-winning family business serving the do-it-yourself, used auto parts market, has acquired the Brownsville, Texas and Tucson, Arizona locations of U-Pull-It Auto Parts. U-Pull-It Auto Parts is owned by Johnson Development, with corporate headquarters in Lakeway, Texas. The acquisitions, part of the Pull-A-Part long-term growth strategy, increase the Pull-A-Part holdings to a total of 25 used auto parts superstores in 12 states. The new Brownsville and Tucson locations are the first Pull-A-Part operations in Texas and Arizona.

By developing a unique operating system based on customer service and environmental responsibility, Pull-A-Part has transformed what was once thought of as the junkyard into a sustainable recycling business. Since its founding in 1997, Pull-A-Part has made an exceptional commitment to resource conservation, waste reduction and pollution prevention. The company has been acclaimed for outstanding corporate citizenship by federal, state and local organizations.

“Our strategy is to expand the Pull-A-Part business by acquiring outstanding existing operations and selectively developing greenfield locations across the country,” said Ross Kogon, President and Chief Executive Officer of Pull-A-Part. “The two U-Pull-It Auto Parts locations expand the Pull-A-Part footprint and will allow us to help more customers save money and let Pull-A-Part recycle more vehicles in an environmentally responsible way. We look forward to serving new and existing customers and being part of the community fabric in Brownsville and Tucson.”

The new Pull-A-Part Brownsville, Texas facility is located at 40881 State Highway 48 North; the new Tucson, Arizona location is located at 4151 East Michigan Street. Each facility employs approximately 20 people and can display more than 1,200 cars for customers. Inventory is updated with new cars daily.

Vehicles at both locations are being incorporated into the Pull-A-Part proprietary car inventory and customer service system, making it easy and convenient for customers to locate car parts. The inventory and customer service system contains the entire Pull-A-Part car inventory, by location, and the prices of all parts. Further, by identifying common parts shared by different cars, the software increases the potential for the reuse of as many car parts as possible. More parts sold results in higher customer satisfaction, more reuse and less waste.

Pull-A-Part has made a concerted effort to set the industry standard of excellence in handling and recycling end-of-life vehicles. The unique, innovative Pull-A-Part de-pollution process

exactly 'scrubs' every vehicle the company buys to remove potentially hazardous materials before the car is placed on the display lot:

- Each vehicle is thoroughly drained of all fluids and (Freon<sup>®</sup>) refrigerant from air conditioning systems, which are either shipped for recycling or sold for reuse (such as engine coolant/antifreeze).
- Mercury switches are removed and shipped for recycling through the National Vehicle Mercury Switch Removal Program.
- Lead-acid batteries are removed and tested. Good batteries are resold for reuse, and unserviceable batteries are palletized, shrink wrapped and shipped offsite, where the lead and plastic are recycled and the acid can be recovered.
- Catalytic converters are removed and shipped offsite for recovery of their precious metals content and the stainless steel shells.

The result of this and additional Pull-A-Part materials recovery processes: while automobiles are the leading recycled product in the United States, Pull-A-Part vehicles produce 21 percent less automobile shredder residue sent to a landfill when compared to typical vehicles delivered to a shredder.

Pull-A-Part traces its roots to a business begun 105 years ago in Atlanta. The company is operated by the third and fourth generations of the founding family, whose values still affect every aspect of how Pull-A-Part functions, operationally and interpersonally. "The Pull-A-Part guiding principles consist of operating the business with integrity, in an atmosphere of mutual respect, concern for the well-being and development of every member of the organization and a commitment to providing customers with the best values," said Mr. Kogon.

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#### **Editor's Note:**

Pull-A-Part, with headquarters in Atlanta, Georgia, is an award-winning family business serving the do-it-yourself, used auto parts market. By developing a unique operating system based on customer service and environmental responsibility, Pull-A-Part has transformed what was once thought of as the junkyard into a sustainable recycling business. Founded in 1997, Pull-A-Part operates a network of 25 used auto parts superstores in 12 states. The company has been acclaimed for outstanding corporate citizenship by federal, state and local organizations.

The company has made an exceptional commitment to resource conservation, waste reduction and pollution prevention. This orientation allows Pull-A-Part to provide affordable used auto parts to do-it-yourself consumers, while providing high quality scrap metal, fluids and plastics for recycling. Recycling diverts these materials from the waste stream and helps protect the air, water and soil from pollution.

More information is available at: [www.pullapart.com](http://www.pullapart.com), [www.facebook.com/pullapartauto](https://www.facebook.com/pullapartauto), and [www.twitter.com/pullapartauto](https://www.twitter.com/pullapartauto).